C NATIONAL UNIVERSITY OF LESOTHO

BSC ENVIRONMENTAL HEALTH & BSC NUTRITION SUPPLEMENTARY I EXAMINATIONS

NUT4306/EHS407: PROJECT MANAGEMENT AND ENTREPRENEURSHIP

TIME: 3 HOURS

TOTAL MARKS: 100

INSTRUCTIONS

- Read instructions before attempting any question in this paper
- Attempt every question in this paper
- This paper consists of two sections, section A and section B
- Section A consists of questions deduced from project management part while section B is made up of questions from the entrepreneurship part
- You may need your calculator to attempt some of the questions
- For entrepreneurship questions use compound interest NOT simple interest for your calculations
- The discrete cash flow interest factors are shown at the back of the page

SECTION A: PROJECT MANAGEMENT [62 MARKS]

- 1. State four phases of a project [4 marks]
- 2. Define what a project life-cycle mean. [2]
- 3. Compare and contrast between the two types of project selection models [6 marks]
- 4. Following countless complaints from relevant stakeholders regarding insufficient lecture theatres, National University of Lesotho decided to upgrade its lecture theatres and a professional project manager was engaged to manage construction of Moshoeshoe building and activities for this project are summarized in table 1 below.

Activity	Predecessor	Duration (days)
Α	-	4
В	A	6
С	A	3
D	В	6
Е	С	5
F	С	4
G	D, E	2
Н	F, G	6

- i. Construct a network diagram for this project [5 marks]
- ii. Calculate the early start and early finish for every activity listed in table 1 above [6 marks]
- iii. Define what is a critical path and calculate the critical path for this project [4 marks]
- iv. Calculate the late start and late finish for this project [5 marks]

- v. Define a slack or float in project management [2 marks]
- vi. Calculate FLOAT/SLACK in this project [2 marks]
- vii. Can activities in the critical path be SLACKED? Justify your answer above [2 marks]
- 5. Explain why a project would/can be terminated? [2 marks]
- 6. Outline the 4 types of project termination [4 marks]
- 7. Differentiate between Expression Of Interest (IOE) and Request For Proposal (RFP) [2 marks]
- 8. Why is important to draft a RFP in project management and what does it entail [6 marks]
- 9. Briefly describe how a tendering process is conducted from RFP to contract appointment [10 marks]

SECTION B: ENTREPRENUERSHIP [38 MARKS]

- 1. You have just been appointed as a Marketing specialist for **XXX** company that manufactures still water and you are given a responsibility to come up with the best marketing principles and strategies;
 - a) What will be your proposed marketing strategies? [3 marks]
 - b) What resources will you need? [2 marks]
 - c) What will be your product competitive advantages and disadvantages in terms of marketing principles and branding? [5 marks]
 - d) Illustrate crossing the chasm and the position of your product by showing a chasm chart [4 marks]
 - e) How you will approach the decision makers in the buyers' organizations for them to switch to your product [3 marks]
- 2. The department of Traffic Security of a city is considering the purchase of new drone for aerial surveillance of traffic on its most congested streets. A similar purchase 4 years ago cost LSL 1 200 000.00. At an interest rate of 7% per year, what is the equivalent value today of the previous LSL 1 200 000.00 expenditure? [3 marks]

- 3. In order to make CDs to look more attractive as an investment than they really are, some banks advertise that their rates are higher than the competitor's rates, however the fine print says the rate is based on simple interest. If you were to deposit LSL10 000.00 at 10% per year simple interest in a CD, what compound interest rate would yield the same amount of money in 3 years? [3 marks]
- **4.** A contractor purchased equipment for LSL 500 000 that provided income of LSL 60 000.00 per year. At an interest rate of 9% per year, calculate the length of time (in years) required to recover the investment [3 marks]
- 5. Mr Lillo has initially bought a car at LSL500 000.00, its annual maintenance and operating costs are LSL 5000.00 and LSL 15000.00 respectively and if he decides to sell this car after 5 it is going to give him LSL 100 000.00. Alternatively, there is a new bakkie in the market that costs LSL 700 000.00 and it predetermined annual operating costs will be LSL 6000.00 and if he decides to sell it after 5 years it is about to give him LSL350 000.00, on the basis of annual worth analysis, should he keep the old car or replace it, consider annual interest rate of 11% [6 marks]
- 6. One of the two methods must be used to produce expansion anchors. Method A costs LSL 80 000.00 initially and will have a LSL 15 000.00 salvage value after 3 years. The operating cost with this method will be LSL 30 000 per year. Method B will have a first cost of LSL 120 000.00, an operating cost of LSL 8 000.00 per year, and a LSL 40 000.00 salvage value after 3 years. At an interest rate of 12% per year, which method should be used on the basis of a present worth analysis? Justify your answer [6 marks]

"END"

7%		TABLE 12	Discrete	Cash Flow:	Compound	Interest F	actors	7%
	Single Pay	yments		Uniform Seri	es Payments		Arithmetic	Gradients
n	Compound Amount F/P	Present Worth P/F	Sinking Fund A/F	Compound Amount F/A	Capital Recovery A/P	Present Worth P/A	Gradient Present Worth P/G	Gradient Uniform Series A/G
1	1.0700	0.9346	1.00000	1.0000	1.07000	0.9346		
2	1.1449	0.8734	0.48309	2.0700	0.55309	1.8080	0.8734	0.4831
3	1.2250	0.8163	0.31105	3.2149	0.38105	2.6243	2.5060	0.9549
4	1.3108	0.7629	0.22523	4.4399	0.29523	3.3872	4.7947	1.4155
5	1.4026	0.7130	0.17389	5.7507	0.24389	4.1002	7.6467	1.8650
6	1.5007	0.6663	0.13980	7.1533	0.20980	4.7665	10.9784	2.3032
7	1.6058	0.6227	0.11555	8.6540	0.18555	5.3893	14.7149	2.7304
8	1.7182	0.5820	0.09747	10.2598	0.16747	5.9713	18.7889	3.1465
9	1.8385	0.5439	0.08349	11.9780	0.15349	6.5152	23.1404	3.5517
10	1.9672	0.5083	0.07238	13.8164	0.14238	7.0236	27.7156	3.9461
11	2.1049	0.4751	0.06336	15.7836	0.13336	7.4987	32.4665	4.3296
12	2.2522	0.4440	0.05590	17.8885	0.12590	7.9427	37.3506	4.7025
13	2.4098	0.4150	0.04965	20.1406	0.11965	8.3577	42.3302	5.0648
14	2.5785	0.3878	0.04434	22.5505	0.11434	8.7455	47.3718	5.4167
15	2.7590	0.3624	0.03979	25.1290	0.10979	9.1079	52.4461	5.7583
16	2.9522	0.3387	0.03586	27.8881	0.10586	9.4466	57.5271	6.0897
17	3.1588	0.3166	0.03243	30.8402	0.10243	9.7632	62.5923	6.4110
18	3.3799	0.2959	0.02941	33.9990	0.09941	10.0591	67.6219	6.7225
19	3.6165	0.2765	0.02675	37.3790	0.09675	10.3356	72.5991	7.0242
20	3.8697	0.2584	0.02439	40.9955	0.09439	10.5940	77.5091	7.3163
21	4.1406	0.2415	0.02229	44.8652	0.09229	10.8355	82.3393	7.5990
22	4.4304	0.2257	0.02041	49.0057	0.09041	11.0612	87.0793	7.8725
23	4.7405	0.2109	0.01871	53.4361	0.08871	11.2722	91.7201	8.1369
24	5.0724	0.1971	0.01719	58.1767	0.08719	11.4693	96.2545	8.3923
25	5.4274	0.1842	0.01581	63.2490	0.08581	11.6536	100.6765	8.6391
26	5.8074	0.1722	0.01456	68.6765	0.08456	11.8258	104.9814	8.8773
27	6.2139	0.1609	0.01343	74.4838	0.08343	11.9867	109.1656	9.1072
28	6.6488	0.1504	0.01239	80.6977	0.08239	12.1371	113.2264	9.3289
29	7.1143	0.1406	0.01145	87.3465	0.08145	12.2777	117.1622	9.5427
30	7.6123	0.1314	0.01059	94.4608	0.08059	12.4090	120.9718	9.7487
31	8.1451	0.1228	0.00980	102.0730	0.07980	12.5318	124.6550	9.9471
32	8.7153	0.1147	0.00907	110.2182	0.07907	12.6466	128.2120	10.1381
33	9.3253	0.1072	0.00841	118.9334	0.07841	12.7538	131.6435	10.3219
34	9.9781	0.1002	0.00780	128.2588	0.07780	12.8540	134.9507	10.4987
35	10.6766	0.0937	0.00723	138.2369	0.07723	12.9477	138.1353	10.6687
40 45	14.9745 21.0025	0.0668 0.0476	0.00301	199.6351 285.7493	0.07501 0.07350	13.3317 13.6055	152.2928 163.7559	11,4233 12,0360
50	29.4570	0.0476	0.00330	406.5289	0.07330	13.8007	172.9051	12.5287
55	41.3150	0.0339	0.00246	575.9286	0.07246	13.8007	180.1243	12.9215
60	57.9464	0.0242	0.00174	813,5204	0.07174	14.0392	185.7677	13.2321
65	81.2729	0.0173	0.00123	1146.76	0.07123	14.1099	190.1452	13.4760
70	113.9894	0.0123	0.00062	1614.13	0.07062	14.1604	193.5185	13.6662
75	159.8760	0.0063	0.00044	2269.66	0.07044	14.1964	196.1035	13.8136
80	224.2344	0.0045	0.00031	3189.06	0.07031	14.2220	198.0748	13.9273
85	314.5003	0.0043	0.00031	4478.58	0.07031	14.2403	199.5717	14.0146
90	441.1030	0.0032	0.00016	6287.19	0.07016	14.2533	200.7042	14.0812
95	618.6697	0.0025	0.00010	8823.85	0.07010	14.2626	201.5581	14.1319
96	661.9766	0.0015	0.00011	9442.52	0.07011	14.2641	201.7016	14.1405
98	757.8970	0.0013	0.00009	10813	0.07009	14.2669	201.9651	14.1562
100	867.7163	0.0012	0.00008	12382	0.07008	14.2693	202.2001	14.1703

9%		TABLE 14	Discrete	e Cash Flow:	Compound	Interest F	actors	9%	
	Single Payments		Single Payments Uniform Series Payments					Arithmetic	Gradients
	Compound	Present	Sinking	Compound	Capital	Present	Gradient	Gradient	
n	Amount F/P	Worth P/F	Fund A/F	Amount F/A	Recovery A/P	Worth P/A	Present Worth P/G	Uniform Series A/G	
20100	4.5	55656		100000		200000	F/G	A/G	
1	1.0900	0.9174	1.00000	1.0000	1.09000	0.9174	F-200		
2	1.1881	0.8417	0.47847	2.0900	0.56847	1.7591	0.8417	0.4785	
3	1.2950	0.7722	0.30505	3.2781	0.39505	2.5313	2.3860	0.9426	
4	1.4116	0.7084	0.21867	4.5731	0.30867	3.2397	4.5113	1.3925	
5 6	1.5386 1.6771	0.5963	0.16709 0.13292	5.9847 7.5233	0.25709 0.22292	3.8897 4.4859	7.1110 10.0924	1.8282 2.2498	
7	1.8280	0.5470	0.13292	9.2004	0.22292	5.0330	13.3746	2.6574	
8	1.9926	0.5019	0.10869	11.0285	0.18067	5.5348	16.8877	3.0512	
9	2.1719	0.3019	0.09067	13.0210	0.16680	5.9952	20.5711	3.4312	
10	2.3674	0.4224	0.06582	15.1929	0.15582	6.4177	24.3728	3.7978	
11	2.5804	0.3875	0.05695	17.5603	0.14695	6.8052	28.2481	4.1510	
12	2.8127	0.3555	0.04965	20.1407	0.13965	7.1607	32.1590	4.4910	
13	3.0658	0.3262	0.04357	22.9534	0.13357	7.4869	36.0731	4.8182	
14	3.3417	0.2992	0.03843	26.0192	0.12843	7.7862	39.9633	5.1326	
15	3.6425	0.2745	0.03406	29.3609	0.12406	8.0607	43.8069	5.4346	
16	3.9703	0.2519	0.03030	33.0034	0.12030	8.3126	47.5849	5.7245	
17	4.3276	0.2311	0.02705	36.9737	0.11705	8.5436	51.2821	6.0024	
18	4.7171	0.2120	0.02421	41.3013	0.11421	8.7556	54.8860	6.2687	
19	5.1417	0.1945	0.02173	46.0185	0.11173	8.9501	58.3868	6.5236	
20	5.6044	0.1784	0.01955	51,1601	0.10955	9.1285	61.7770	6.7674	
21	6.1088	0.1637	0.01762	56.7645	0.10762	9.2922	65.0509	7.0006	
22	6.6586	0.1502	0.01590	62.8733	0.10590	9.4424	68.2048	7.2232	
23	7.2579	0.1378	0.01438	69.5319	0.10438	9.5802	71.2359	7.4357	
24	7.9111	0.1264	0.01302	76.7898	0.10302	9.7066	74.1433	7.6384	
25	8.6231	0.1160	0.01181	84.7009	0.10181	9.8226	76.9265	7.8316	
26	9.3992	0.1064	0.01072	93.3240	0.10072	9.9290	79.5863	8.0156	
27	10.2451	0.0976	0.00973	102,7231	0.09973	10.0266	82.1241	8.1906	
28	11.1671	0.0895	0.00885	112.9682	0.09885	10.1161	84.5419	8.3571	
29	12.1722	0.0822	0.00806	124.1354	0.09806	10.1983	86.8422	8.5154	
30	13.2677	0.0754	0.00734	136.3075	0.09734	10.2737	89.0280	8.6657	
31	14.4618	0.0691	0.00669	149.5752	0.09669	10.3428	91.1024	8.8083	
32	15.7633	0.0634	0.00610	164.0370	0.09610	10.4062	93.0690	8.9436	
33	17.1820	0.0582	0.00556	179.8003	0.09556	10.4644	94.9314	9.0718	
34	18.7284	0.0534	0.00508	196.9823	0.09508	10.5178	96.6935	9.1933	
35	20.4140	0.0490	0.00464	215.7108	0.09464	10.5668	98.3590	9.3083	
40	31.4094	0.0318	0.00296	337.8824	0.09296	10.7574	105.3762	9.7957	
45	48.3273	0.0207	0.00190	525.8587	0.09190	10.8812	110.5561	10.1603	
50	74.3575	0.0134	0.00123	815.0836	0.09123	10.9617	114.3251	10.4295	
55 60	114.4083	0.0087	0.00079	1260.09	0.09079	11.0140	117.0362	10.6261 10.7683	
65	176.0313	0.0057	0.00051	1944.79	0.09051	11.0480	118.9683	10.7683	
70	270.8460 416.7301	0.0037	0.00033	2998.29 4619.22	0.09033	11.0701 11.0844	120.3344 121.2942	10.8702	
75	641.1909	0.0024	0.00022	7113.23	0.09022	11.0844	121.2942	10.9427	
80	986.5517	0.0010	0.00014	10951	0.09014	11.0938	122.4306	11.0299	
85	1517.93	0.0010	0.00006	16855	0.09006	11.1038	122.7533	11.0551	
90	2335.53	0.0004	0.00004	25939	0.09004	11.1064	122.9758	11.0726	
95	3593.50	0.0003	0.00003	39917	0.09003	11.1080	123.1287	11.0847	
96	3916.91	0.0003	0.00003	43510	0.09002	11.1083	123.1529	11.0866	
98	4653.68	0.0002	0.00002	51696	0.09002	11.1087	123.1963	11.0900	
100	5529.04	0.0002	0.00002	61423	0.09002	11.1091	123.2335	11.0930	
100	3323.04	0.0002	0.00002	01463	0.03002	11.1031	150.5000	11.0530	

10%	Lis.	TABLE 15	Discrete	e Cash Flow:	Compound	Interest F	actors	10%
	Single Pay	yments		Uniform Seri	es Payments		Arithmetic	Gradients
n	Compound Amount F/P	Present Worth P/F	Sinking Fund A/F	Compound Amount F/A	Capital Recovery A/P	Present Worth P/A	Gradient Present Worth P/G	Gradient Uniform Series A/G
1	1.1000	0.9091	1.00000	1.0000	1.10000	0.9091		
2	1.2100	0.8264	0.47619	2.1000	0.57619	1.7355	0.8264	0.4762
3	1.3310	0.7513	0.30211	3.3100	0.40211	2.4869	2.3291	0.9366
4	1.4641	0.6830	0.21547	4.6410	0.31547	3.1699	4.3781	1.3812
5	1.6105	0.6209	0.16380	6.1051	0.26380	3.7908	6.8618	1.8101
6	1.7716	0.5645	0.12961	7.7156	0.22961	4.3553	9.6842	2.2236
7	1.9487	0.5132	0.10541	9.4872	0.20541	4.8684	12.7631	2.6216
8	2.1436	0.4665	0.08744	11.4359	0.18744	5.3349	16.0287	3.0045
9	2.3579	0.4241	0.07364	13.5795	0.17364	5.7590	19.4215	3.3724
10	2.5937	0.3855	0.06275	15.9374	0.16275	6.1446	22.8913	3.7255
11	2.8531	0.3505	0.05396	18.5312	0.15396	6.4951	26.3963	4.0641
12	3.1384	0.3186	0.04676	21.3843	0.14676	6.8137	29.9012	4.3884
13	3.4523	0.2897	0.04078	24.5227	0.14078	7.1034	33.3772	4.6988
14	3.7975	0.2633	0.03575	27.9750	0.13575	7.3667	36.8005	4.9955
15	4.1772	0.2394	0.03147	31.7725	0.13147	7.6061	40.1520	5.2789
16	4.5950	0.2176	0.02782	35.9497	0.12782	7.8237	43.4164	5.5493
17	5.0545	0.1978	0.02466	40.5447	0.12466	8.0216	46.5819	5.8071
18	5.5599	0.1799	0.02193	45.5992	0.12193	8.2014	49.6395	6.0526
19	6.1159	0.1635	0.01955	51.1591	0.11955	8.3649	52.5827	6.2861
20	6.7275	0.1486	0.01746	57.2750	0.11746	8.5136	55.4069	6.5081
21	7.4002	0.1351	0.01562	64.0025	0.11562	8.6487	58.1095	6.7189
22	8.1403	0.1228	0.01401	71.4027	0.11401	8.7715	60.6893	6.9189
23	8.9543	0.1117	0.01257	79.5430	0.11257	8.8832	63.1462	7.1085
24	9.8497	0.1015	0.01130	88.4973	0.11130	8.9847	65.4813	7.2881
25	10.8347	0.0923	0.01017	98.3471	0.11017	9.0770	67.6964	7.4580
26	11.9182	0.0839	0.00916	109.1818	0.10916	9.1609	69.7940	7.6186
27	13.1100	0.0763	0.00826	121.0999	0.10826	9.2372	71.7773	7.7704
28 29	14.4210	0.0693	0.00745	134.2099	0.10745	9.3066	73.6495	7.9137
30	15.8631	0.0630	0.00673	148.6309	0.10673	9.3696	75.4146	8.0489
31	17.4494 19.1943	0.0573 0.0521	0.00608	164.4940 181.9434	0.10608 0.10550	9.4269 9.4790	77.0766 78.6395	8.1762 8.2962
32	21.1138	0.0321	0.00330	201.1378	0.10330	9.5264	80.1078	8.4091
33	23.2252	0.0474	0.00457	222.2515	0.10457	9.5694	81.4856	8.5152
34	25.5477	0.0431	0.00430	245,4767	0.10430	9.6086	82.7773	8.6149
35	28.1024	0.0356	0.00369	271.0244	0.10369	9.6442	83.9872	8.7086
40	45.2593	0.0330	0.00303	442.5926	0.10303	9.7791	88.9525	9.0962
45	72.8905	0.0137	0.00139	718.9048	0.10139	9.8628	92.4544	9.3740
50	117.3909	0.0085	0.00133	1163.91	0.10133	9.9148	94.8889	9.5704
55	189.0591	0.0053	0.00053	1880.59	0.10053	9.9471	96.5619	9.7075
60	304.4816	0.0033	0.00033	3034.82	0.10033	9.9672	97.7010	9.8023
65	490.3707	0.0020	0.00020	4893.71	0.10020	9,9796	98.4705	9.8672
70	789.7470	0.0013	0.00013	7887.47	0.10023	9.9873	98.9870	9.9113
75	1271.90	0.0008	0.00008	12709	0.10008	9.9921	99.3317	9.9410
80	2048.40	0.0005	0.00005	20474	0.10005	9.9951	99.5606	9.9609
85	3298.97	0.0003	0.00003	32980	0.10003	9.9970	99.7120	9.9742
90	5313.02	0.0002	0.00002	53120	0.10002	9.9981	99.8118	9.9831
95	8556.68	0.0001	0.00001	85557	0.10001	9.9988	99.8773	9.9889
96	9412.34	0.0001	0.00001	94113	0.10001	9.9989	99.8874	9.9898
98	11389	0.0001	0.00001		0.10001	9.9991	99.9052	9.9914
100	13781	0.0001	0.00001		0.10001	9.9993	99.9202	9.9927

11%	TABLE 16 Discrete Cash Flow: Compound Interest Factors 1								
Single Payments				Uniform Seri	es Payments		Arithmetic Gradients		
n	Compound Amount F/P	Present Worth P/F	Sinking Fund A/F	Compound Amount F/A	Capital Recovery A/P	Present Worth P/A	Gradient Present Worth P/G	Gradient Uniform Series A/G	
1	1.1100	0.9009	1.00000	1.0000	1.11000	0.9009			
2	1.2321	0.8116	0.47393	2.1100	0.58393	1.7125	0.8116	0.4739	
3	1.3676	0.7312	0.29921	3.3421	0.40921	2.4437	2.2740	0.9306	
4	1.5181	0.6587	0.21233	4.7097	0.32233	3.1024	4.2502	1.3700	
5	1.6851	0.5935	0.16057	6.2278	0.27057	3.6959	6,6240	1.7923	
6	1.8704	0.5346	0.12638	7.9129	0.23638	4.2305	9.2972	2.1976	
7	2.0762	0.4817	0.10222	9.7833	0.21222	4.7122	12.1872	2.5863	
8	2.3045	0.4339	0.08432	11.8594	0.19432	5.1461	15.2246	2.9585	
9	2.5580	0.3909	0.07060	14.1640	0.18060	5.5370	18.3520	3.3144	
10	2.8394	0.3522	0.05980	16.7220	0.16980	5.8892	21.5217	3.6544	
11	3.1518	0.3173	0.05112	19.5614	0.16112	6.2065	24.6945	3.9788	
12	3.4985	0.2858	0.04403	22.7132	0.15403	6.4924	27.8388	4.2879	
13	3.8833	0.2575	0.03815	26.2116	0.14815	6.7499	30.9290	4.5822	
14	4.3104	0.2320	0.03323	30.0949	0.14323	6.9819	33.9449	4.8619	
15	4.7846	0.2090	0.02907	34.4054	0.13907	7.1909	36,8709	5.1275	
16	5.3109	0.1883	0.02552	39.1899	0.13552	7.3792	39.6953	5.3794	
17	5.8951	0.1696	0.02247	44.5008	0.13247	7.5488	42.4095	5.6180	
18	6.5436	0.1528	0.01984	50.3959	0.12984	7.7016	45.0074	5.8439	
19	7.2633	0.1328	0.01364	56.9395	0.12354	7.8393	47.4856	6.0574	
20	8.0623	0.1240	0.01758	64.2028	0.12558	7.9633	49.8423	6.2590	
21	8.9492	0.1240	0.01338	72.2651	0.12384	8.0751	52.0771	6.4491	
22	9.9336	0.1117	0.01384	81.2143	0.12364	8.1757	54.1912	6.6283	
23	11.0263	0.1007	0.01231	91.1479	0.12231	8.2664	56.1864	6.7969	
24									
25	12.2392 13.5855	0.0817	0.00979	102.1742 114.4133	0.11979 0.11874	8.3481 8.4217	58.0656 59.8322	6.9555 7.1045	
26				-C505115/03/03/6/		1 1573557333174	7,77,77,77	17735566527	
27	15.0799	0.0663	0.00781	127.9988	0.11781	8.4881	61.4900	7.2443	
17.5	16.7386	0.0597	0.00699	143.0786	0.11699	8.5478	63.0433	7.3754	
28	18.5799	0.0538	0.00626	159.8173	0.11626	8.6016	64.4965	7.4982	
29	20,6237	0.0485	0.00561	178.3972	0.11561	8.6501	65.8542	7.6131	
30	22.8923	0.0437	0.00502	199.0209	0.11502	8.6938	67.1210	7.7206	
31	25.4104	0.0394	0.00451	221.9132	0.11451	8.7331	68.3016	7.8210	
32	28.2056	0.0355	0.00404	247.3236	0.11404	8.7686	69.4007	7.9147	
33	31.3082	0.0319	0.00363	275.5292	0.11363	8.8005	70.4228	8.0021	
34	34.7521	0.0288	0.00326	306.8374	0.11326	8.8293	71.3724	8.0836	
35	38.5749	0.0259	0.00293	341.5896	0.11293	8.8552	72.2538	8.1594	
40	65.0009	0.0154	0.00172	581.8261	0.11172	8.9511	75.7789	8.4659	
45	109.5302	0.0091	0.00101	986.6386	0.11101	9.0079	78.1551	8.6763	
50	184.5648	0.0054	0.00060	1668.77	0.11060	9.0417	79.7341	8,8185	
55	311.0025	0.0032	0.00035	2818.20	0.11035	9.0617	80.7712	8.9135	
60	524.0572	0.0019	0.00021	4755.07	0.11021	9.0736	81.4461	8.9762	
65	883.0669	0.0011	0.00012	8018.79	0.11012	9.0806	81.8819	9.0172	
70	1488.02	0.0007	0.00007	13518	0.11007	9.0848	82.1614	9.0438	
75	2507.40	0.0004	0.00004	22785	0.11004	9.0873	82.3397	9.0610	
80	4225.11	0.0002	0.00003	38401	0.11003	9.0888	82.4529	9.0720	
85	7119.56	0.0001	0.00002	64714	0.11002	9.0896	82.5245	9.0790	

12%	TABLE 17 Discrete Cash Flow: Compound Interest Factors 12%								
	Single Pay	yments		Uniform Series Payments				Arithmetic Gradients	
n	Compound Amount F/P	Present Worth P/F	Sinking Fund A/F	Compound Amount F/A	Capital Recovery A/P	Present Worth P/A	Gradient Present Worth P/G	Gradient Uniform Serie A/G	
1	1.1200	0.8929	1.00000	1.0000	1.12000	0.8929			
2	1.2544	0.7972	0.47170	2.1200	0.59170	1.6901	0.7972	0.4717	
3	1.4049	0.7118	0.29635	3.3744	0.41635	2.4018	2.2208	0.9246	
4	1.5735	0.6355	0.20923	4.7793	0.32923	3.0373	4.1273	1.3589	
5	1.7623	0.5674	0.15741	6.3528	0.27741	3.6048	6.3970	1.7746	
6	1.9738	0.5066	0.12323	8.1152	0.24323	4.1114	8.9302	2.1720	
7	2.2107	0.4523	0.09912	10.0890	0.21912	4.5638	11.6443	2.5512	
8	2.4760	0.4039	0.08130	12.2997	0.20130	4.9676	14.4714	2.9131	
9	2.7731	0.3606	0.06768	14.7757	0.18768	5.3282	17.3563	3.2574	
10	3.1058	0.3220	0.05698	17.5487	0.17698	5.6502	20.2541	3.5847	
11	3,4785	0.2875	0.04842	20.6546	0.16842	5.9377	23.1288	3.8953	
12	3.8960	0.2567	0.04144	24.1331	0.16144	6.1944	25.9523	4.1897	
13	4.3635	0.2292	0.03568	28.0291	0.15568	6.4235	28,7024	4.4683	
14	4.8871	0.2046	0.03087	32.3926	0.15087	6.6282	31.3624	4.7317	
15	5.4736	0.1827	0.02682	37.2797	0.14682	6.8109	33.9202	4.9803	
16	6.1304	0.1631	0.02339	42,7533	0.14339	6.9740	36.3670	5.2147	
17	6.8660	0.1456	0.02046	48.8837	0.14046	7.1196	38.6973	5.4353	
18	7.6900	0.1300	0.01794	55.7497	0.13794	7.2497	40.9080	5.6427	
19	8.6128	0.1161	0.01576	63.4397	0.13576	7.3658	42.9979	5.8375	
20	9.6463	0.1101	0.01370	72.0524	0.13376	7.4694	44.9676	6.0202	
21	10.8038	0.0926	0.01388	81.6987	0.13224	7.5620	46.8188	6.1913	
22	12.1003	0.0326	0.01224	92.5026	0.13224	7.6446	48.5543	6.3514	
23	13.5523	0.0328	0.00956	104.6029	0.13061	7.7184	50.1776	6.5010	
24	15.1786	0.0659	0.00846	118.1552	0.12846	7.7843	51.6929	6.6406	
25	17.0001	0.0588	0.00846	133.3339	0.12846	7.7843	53.1046	6.7708	
26	19.0401	0.0525	0.00750	150.3339	0.12750	7.8957	54.4177	6.8921	
27	- CONTRACTOR STATE		1717777		7/27/27/27	7.8957		- International Contract	
28	21.3249 23.8839	0.0469	0.00590	169.3740	0.12590 0.12524	7.9426	55.6369 56.7674	7.0049 7.1098	
29	0.000.000.000	0.0419	0.00524	190.6989	0.12324	8.0218	020000000	200000000000000000000000000000000000000	
	26.7499		0.00466	214.5828	10000000		57.8141	7.2071	
30	29.9599	0.0334	0.00414	241.3327	0.12414	8.0552	58.7821	7.2974	
31	33.5551	0.0298	0.00369	271.2926	0.12369	8.0850	59.6761	7.3811	
32	37.5817	0.0266	0.00328	304.8477 342.4294	0.12328 0.12292	8.1116 8.1354	60.5010 61.2612	7.4586 7.5302	
	42.0915	0.0238	0.00292	1 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			7017770	1111111111	
34	47.1425	0.0212	0.00260	384.5210	0.12260	8.1566	61.9612	7.5965	
35	52.7996	0.0189	0.00232	431.6635	0.12232	8.1755	62.6052	7.6577	
40	93.0510	0.0107	0.00130	767.0914	0.12130	8.2438	65.1159	7.8988	
45	163.9876	0.0061	0.0074	1358.23	0.12074	8.2825	66.7342	8.0572	
50	289.0022	0.0035	0.00042	2400.02	0.12042	8.3045	67.7624	8.1597	
55	509.3206	0.0020	0.00024	4236.01	0.12024	8.3170	68.4082	8.2251	
60	897.5969	0.0011	0.00013	7471.64	0.12013	8.3240	68.8100	8.2664	
65	1581.87	0.0006	0.00008	13174	0.12008	8.3281	69.0581	8.2922	
70	2787.80	0.0004	0.00004	23223	0.12004	8.3303	69.2103	8.3082	
75	4913.06	0.0002	0.00002	40934	0.12002	8.3316	69.3031	8.3181	
80	8658.48	0.0001	0.00001	72146	0.12001	8.3324	69.3594	8.3241	
85	15259	0.0001	0.00001		0.12001	8.3328	69.3935	8.3278	