

**NATIONAL UNIVERSITY OF LESOTHO**  
**DEPARTMENT OF SOCIOLOGY & SOCIAL WORK**  
**SW 2312: SOCIAL PSYCHOLOGY AND HUMAN BEHAVIOUR**

**BSW EXAMINATIONS**

**AUGUST, 2023                      MARKS: 75                      Time: 2 HRS: 30 Minutes**

**INSTRUCTIONS:**                      ANSWER ANY **THREE** QUESTIONS  
EACH QUESTION CARRIES **25** MARKS

1. Elaborate on **THREE** factors that influence Social Perception.
  
2. Examine **FIVE** principles of social psychology.
  
3. Critically analyse **FIVE** factors of attitude formation.
  
4. **Section A:**  
Explain **TWO** types of prejudice and discrimination.                      (10 marks)  
**Section B:**  
Discuss **FOUR** properties of stereotypes                      (15 marks)
  
5. **Section A:**  
Describe the normative social influence with relevant examples. (10 marks)  
**Section B:**  
Outline and discuss **THREE** factors that determine compliance. (10 marks)  
**Section C:**  
Elaborate on the concept of obedience.                      (5 marks)